



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 17, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$75,829	28

Platinum Producers (\$30,000 - \$50,000)

Gold Producers (\$10,000 - \$30,000)

Barta, Devin M.	Barta Insurance Agency	\$29,448	5
Lemar, Mike	Sunshine State Agency	\$24,217	13
Shackelford, Edward L.	The Assurance Group, Inc.	\$22,919	8
Borosak, William J. Jr.	Secure Financial Group, LLC	\$22,294	11
AmeriLife		\$21,772	28
Hatton, Catherine E.	Long Island Insurance Solutions	\$21,096	19
Ahlbum, Tim	Health Coverage Solutions	\$20,196	6
Olguin, Loren A.	Olguin Insurance Agency	\$19,596	2
Clark, John W.	Senior Solutions Insurance Agency	\$18,992	12
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$15,900	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,208	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$13,445	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,462	10
Marrow, Elizabeth	Marrow Insurance Agency	\$12,372	1
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$11,363	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$10,379	2

Silver Producers (\$5,000 - \$10,000)

Abadjian, Pierre	Abadjian Insurance Group	\$9,968	5
Savage, Gina	Savage Insurance Agency	\$9,599	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$8,111	3
Iwill Advisors, Inc.		\$7,464	4
Centerstone Insurance & Financial Svcs.		\$7,319	4
Centurion Agency, Ltd.		\$7,261	2
Alan, Stuart	Senior Care Insurance Center	\$6,923	1
Maisonet, Joseph	Maisonet Insurance Agency	\$6,807	2
Benaim, Eduardo	Benaim Insurance Agency	\$6,755	1
Cancio, Maria	Cancio Insurance Agency	\$6,755	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$6,658	5
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,264	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,856	2
Iannelli, Joseph A.	Iannelli Insurance Agency	\$5,634	2
Judah, Charles G.	MSIS, Inc.	\$5,519	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,402	5
Baacke, Brian W.	Baacke Insurance Agency	\$5,220	1
Maisto, Stephen	Senior Health Solutions	\$5,208	3



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Bronze Producers (\$2,500 - \$5,000)

Dworkin, Earl D.	Dworkin Insurance Agency	\$4,679	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,572	3
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$4,512	2
Fekete, Eli	Fekete Insurance Agency	\$4,152	1
Lovett, Bonnie G.	Lovett Insurance Agency	\$3,948	1
World Wide Coverage Corp.		\$3,764	1
Futurity First Insurance Group, Inc.		\$3,732	1
Hollans, Mawyer C. III	Hollans Insurance Agency	\$3,717	1
Graham, Carter	Shoreline Financial	\$3,564	1
Wroblewski, Robert M.	SOS Insurance Group	\$3,526	2
Contemporary Employee Plans, Inc.		\$3,504	1
Hansen, Keith M.	Hansen Insurance Agency	\$3,432	2
Nelson, Clinton R.	MA Plan Services	\$3,432	2
Aronoff, Thomas H.	Aronoff Insurance Agency	\$3,276	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$3,276	3
Schwartz, Scott J.	Insurance Protection Services	\$3,276	1
Roper, Charles W.	Roper Insurance Agency	\$3,251	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,179	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,108	1
Chacon, Cesar	The Insurance Hub	\$2,964	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$2,927	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$2,849	2
Greenhill, Richard A.	Greenhill Insurance Agency	\$2,844	1
Senior Insurance Marketing, Inc.		\$2,836	2
Woods, Judith L.	Woods Insurance Agency	\$2,759	1
Sweeney, James A.	American Senior Benefits	\$2,748	2
First Insurance Enterprises, Inc.		\$2,712	1
American Eagle Consultants, Inc.		\$2,676	1
Duryea, Don B.	Duryea Insurance Agency	\$2,676	1
Garcia, Elmer C.	Garcia Insurance Agency	\$2,669	1
Valery, Albert L.	Valery Insurance Agency	\$2,592	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

July 17, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Hargis, Mark D.	\$19,176	Kempler, Gary S.	\$15,900
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Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$14,208	Marrow, Elizabeth	\$12,372
Edwards, Jackson IV	\$12,696	Mangini, Nicholas L.	\$11,004

Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	\$7,116	Oblaczynski, William J.	\$6,120
Alan, Stuart	\$6,923	Ranney, Eugene	\$5,760
Graham, Christopher N., CLU	\$6,815	Pilotti, Stephen	\$5,624
Szarf, Rosa	\$6,755	Roberts, Horace A. III	\$5,519
Simpkins, Mark A.	\$6,702	McKnight, Robert J.	\$5,471
Evans, Dianne E.	\$6,467	Ripoll, Glenn A.	\$5,448
Welsh, Traci A.	\$6,432	Gorden, Renee G.	\$5,376
Stevens, Ray	\$6,288	Fuller, Bret A.	\$5,220
Nordstrom, Timothy W.	\$6,264	Jennings, Mark	\$5,172
Payant, Thomas A.	\$6,216		

Bronze Producers (\$2,500 - \$5,000)

Dworkin, Earl D.	\$4,679	Rashkin, James A.	\$3,504
Gilbert, Brian	\$4,608	Dillow, David S.	\$3,396
Concklin, Todd C.	\$4,512	Malooly, Michele A.	\$3,396
Fekete, Eli	\$4,152	Haug, John H.	\$3,359
Lovett, Bonnie G.	\$3,948	Nastanovich, Christopher R.	\$3,359
Borjas, Israel	\$3,816	Hilgendorf, Sydney M.	\$3,287
Brady, Matthew	\$3,768	Aarons, Neill	\$3,276
Metzger, Christopher J.	\$3,768	Aronoff, Thomas H.	\$3,276
Koch, Linda J.	\$3,764	Delia, Brian	\$3,276
Aboul-Hosn, Haitham M.	\$3,732	Schwartz, Scott J.	\$3,276
Dinklage, Kenneth H.	\$3,717	Zito, James M.	\$3,276
Shaw, Martin L. III	\$3,647	Roper, Charles W.	\$3,251
Braun, Albert O.	\$3,600	Friedman, Michael D.	\$3,179
Hall, Tiffany	\$3,564	Bullard, Janet C.	\$3,108
Velez, Gil	\$3,564	Lemar, Mike	\$3,107
McDowell, Jason P.	\$3,096	Patterson, Adam D.	\$2,844
Branch, Beth	\$2,928	Savage, Gina	\$2,844
Borosak, William J. Jr.	\$2,927	Saylor, Dexter R.	\$2,844
Celorio, Silvia M.	\$2,927	Strulowitz, Larry	\$2,844
Gordon, Aaron	\$2,927	Yaro, Elliot S.	\$2,844
Quigg, Thomas L.	\$2,927	Woods, Judith L.	\$2,759
Peterson, Joel G.	\$2,916	Lackey, Robert C.	\$2,736
Hatton, Catherine E.	\$2,868	Strehlke, James A.	\$2,712
MacOviak, Robert T.	\$2,846	Barta, Devin M.	\$2,700
Settle, Robert	\$2,846	Gibson, Doris L.	\$2,676
Badessa, Joseph J.	\$2,844	Riddle, David O.	\$2,676
Goldenberg, Karen S.	\$2,844	Maglio, Theresa	\$2,675
Greenhill, Richard A.	\$2,844	Garcia, Elmer C.	\$2,669
Kilgore, Adam W.C. Jr.	\$2,844	Campbell, Annmarie	\$2,611
Neese, Alan P.	\$2,844	Dewalt, Geri B.	\$2,592